

Regional Meeting Update – Scotland

Regional Chair – Ian Macaulay

Venue	Virtual Meeting (MS Teams)
Date	Tuesday 21 st July 2020 2pm
Date of last meeting	Thursday 18 th June 2020 1pm
Meeting objective	Informal update across the region
TUCO Contacts	Nicola Mellor (Category Manager) – nicola.mellor@tuco.ac.uk Sarah McLoughlin (Head of Academy) – sarah.mcloughlin@tuco.ac.uk
Attendees	Nicola Mellor – TUCO Mike Haslin - TUCO Ian Macaulay – University of Edinburgh Andy Anderson – APUC Joe McGroarty – University of Strathclyde Steven McKay – University of St Andrews Calum Maclachlan – University of Aberdeen
Apologies	George Bruce – Herriot-Watt University Douglas Shewan – University of Aberdeen Matthew Gilmour – University of the West of Scotland Graham Paterson – University of Strathclyde Mark Donovan – University of Aberdeen Mark Nixon – University of Aberdeen Alan Riddell – University of St Andrews Louise Levens – APUC

1. TUCO Update (MH)

TUCO income is down in the same way that members have experienced. The financial forecast showed an £800k loss predicted. All costs have been stripped out where possible, and greater costs can be stripped out next year. However further changes were still required and sadly 5 members of staff have been made redundant.

These changes have reduced the financial loss to 600k over the next 12 months.

TUCO will rent the flat out and this is currently with an estate agent.

2. TUCO Framework Updates (NM)

Convenience Retail Framework (new)

New Agreement went live on 1st July 2020. All documents relating to the new agreement are available to view and download on the TUCO website.

Lot 1 Confectionery, Snacks & Soft Drinks

Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen)

Lot 3 Convenience Retail Grocery (Ambient, Chilled, Fresh & Frozen)

Lot 4 Convenience Retail Alcohol

Lot 5 Convenience Retail Non-Food

Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products

Lot 7 One Stop Shop (incl. all above)

Two lot 7 suppliers are still pending (due to discussion on terms & conditions). They are Nisa and Costcutter.

Vending DPS

The opportunity is closed for initial bids and submissions are currently being evaluated.

Sandwiches Framework

Received news that Tiffin sandwiches and Street Eats are merging on 1st July 2020. Currently awaiting official notification. In the short term, both brands will continue and there should be no change to customers.

3. APUC Framework Updates (AA)

APUC are in dialogue with suppliers regarding their current position and recovery plans.

Many are struggling as there has been zero hospitality business and lots of their staff are still furloughed.

Prices will no doubt be increasing, however full justification will be needed from any suppliers in these cases. If members receive confirmation of price rises which have not come direct from APUC please do not accept and get in contact as nothing authorized at this stage.

Andy asked if members can share any forecasting that they can so that this can be passed onto suppliers.

The Government care packs stop this month so this should free up stock for the schools provision.

4. Academy update/reminders (SM)

- No face to face Academy activity until 2021 at the earliest
- Looking at the feasibility and demand for a mental health course that will provide institutions with training for mental health first aiders – supporting safeguarding of students and direct reports

- Compliance courses – will be able to offer all courses by webinar and still be able to certificate through collaboration with institution by setting up a staff member at the institution as an invigilator in the TUCO centre
- TUCO is supporting a bid from a consortia of universities for a grant from the Doctorial Training Centre in Transformative Food Systems. This will give us access to research projects on menu planning, meal concepts that are based on nutritional composition and environmental sustainability. It can also provide an opportunity to give free training on the above for members
- Building a programme of forums to provide tools and support for all tiers in member institutions – starting with Leadership workshop which will additionally have a panel review / networking session post event. Also looking at sustainability and business planning
- Free webinars will continue for the foreseeable
- Free online courses for Food Safety and Allergens still available
- Working with University of Edinburgh to create a resource for students for ‘one pot’ cooking recordings from university chefs
- Virtual conference for the end of the year will be looking at “Managing disruption and change in a VUCA world” (VUCA is Volatile, Uncertain, Complex and Ambiguous) – hoping to still be creative with some virtual tours and an exhibition centre for partner suppliers

5. TUCO Board / General Update

- Regional Chairs Meeting held on Friday 10th July
- TUCO Board meeting being held 8th July
- TUCO redundancies – 5 members of the TUCO team across Business Development, Digital and the Academy. Detail on the TUCO website as to who to contact within each of these areas moving forward.
- 5 members of TUCO staff remain furloughed. Team actively working able to answer all queries.
- TUCO research questionnaire to consider the ‘new normal’. Please complete to help the industry remain informed <https://www.surveymonkey.co.uk/r/7MQ9GJG>
- TUCO Events – planning to have a virtual winter conference

NM

- Keen to re-start contact between suppliers and members. Suppliers to have slots at the Regional meetings-no longer than 10 minutes. Priority to be given to TUCO Partners. Suppliers also keen to send out samples ahead of meetings for discussion and feedback. KA asked the group to confirm back directly if happy to receive samples. Name and delivery address required. New supplier list to be circulated to group ahead of next meeting to decide which supplier to present.
- NM to contact members with regard to sharing their contact details with suppliers. Currently have 540+ members, yet only 200 approx members willing to share contact details with TUCO framework suppliers. Keen to increase this to encourage ongoing communication between membership and suppliers.

6. Member Updates

Not minuted due to the subject matter

7. AOB

None

8. Next Meeting

24th September 2020 2pm to 3.30pm