

Regional Meeting Update – North East

Regional Chair – Peter Anstess

Tuesday 11th June 2024 at 10:00 am Online via Teams

- | | |
|--|----------|
| 1. Welcome and Apologies | PA |
| 2. Minutes of Last Meeting | All |
| 3. Presentation by Sysco/Fresh Direct/Brakes | |
| 4. TUCO Framework Updates | Kim |
| • New Product Development | |
| 5. Academy Update and Forthcoming Events | Sarah |
| 6. Sustainability and Menus of Change | Sarah |
| 7. Chefs' Competitions | All |
| 8. Chefs' Forum Update | Tom/Carl |
| • NE Culinary Lead Role | |
| 9. TUCO Board / General Update | Peter |
| • Do our members want any particular research? | |
| • Regional Feedback to the Board | |
| 10. Member Updates | |
| • A 'Round the Table' Discussion | All |
| 11. Any Other Business | |
| • Presentations at Future Meetings | |
| 12. Date of Next Meeting | |

TUCO North-East Regional Meeting

Thursday 22nd February 2024 at 1:00 pm at the University of Sheffield

MINUTES

Attendees:	Peter Anstess [Chair]	Sheffield
	Tom Armstrong	Huddersfield
	Michael Arthur	Sheffield Hallam
	Kim Ashley	TUCO Category Manager
	Jack Booker	Huddersfield
	Tracy Carr	Sheffield
	Lyndsey Gallagher	Leeds Beckett
	Vicky Gray	Sheffield
	Judith Hoyle	TUCO
	Elaine McDermott	Sheffield
	Sarah McLoughlin	TUCO Academy
	Darren Milligan	Newcastle
	Mark Mullaney	Hull
	Rachel Fletcher	Sheffield
	Lee Sanderson	Sheffield College
	Jonny Stevens	TUCO
	Sharon Swales	Leeds Beckett
Carl Taylor	Newcastle	
Deborah Tillbrook	Sheffield	
Chris Whaley	Lincoln	
Apologies:	Mark Agar	Leeds
	Sarah Hodgson	Huddersfield
	Joanne Jordan	Leeds
	Richard Mangan	Leeds Beckett
	Anita Northing	Leeds Beckett
	Julie Tong	Leeds

1. Lunch and Presentation by Simply Lunch

Contact for follow up:

Sarah Sutton

Commercial Manager

0345 200 7631

07538 243420

www.simplylunch.co.uk

2. Apologies for Absence

Apologies were as above. Peter welcomed everyone to the meeting.

3. Framework Update

Reports available at the moment include the UKUPC Impact document for all the purchasing consortia, which covers everything affecting supply chain (published 1st March).

There is also the TUCO quarterly spend report which Kim e-mails out to everyone, next one is due mid-March. The TUCO Intelligence Q1 Report will be out on 19th March.

Tender activity has been really busy. **Hot Beverage** agreement due to go live on 1st March 2024 with some new lots.

Lot 1 – Halls, Hot Beverage Ingredients, equipment and associated coffee shop products.

Lot 2 – Retail, Hot Beverage Ingredients, equipment and associated coffee shop products.

Lot 3 – Delivered Hospitality, Functions and Events, Hot Beverage Ingredients, equipment and associated coffee shop products.

Lot 4 – Speciality coffee ingredients (80+ point SCA Q grading), equipment and associated coffee shop products.

Lot 5 – One-Stop for all Hot beverage related products and equipment for all operational areas.

All call-off documents are available on the

website(<https://www.tuco.ac.uk/procurement/frameworks/hot-beverage-2024>).

The new agreement for **Convenience Retail** is due to be released w/c 4th March and to go live on 1st July.

Evaluations are being finalized and the new **Alcohol** agreement is due to go live on 15th March.

DipChem – the new strategy document is in progress and following re-tender the new agreement is due to go live on 16th July. Consequently the current agreement has been extended until 15th July.

Fresh Fruit and Vegetables - Change in UK Government Legislation - New Border Target Operating Model Import Controls (referred to as BTOM or TOM) BTOM is essentially a list of more stringent rules, regulations, and procedures to facilitate smooth passage of goods between the UK and the EU. BTOM in 3 phases from 31st Jan to 31st October 2024. The implementation of these full border controls on EU imports will bring them in line with the requirements for imports from the rest of the world. In doing so, this does mean that EU imports will face increased administrative processes, with potential delays, especially initially whilst these procedures are put in place.

TUCO suppliers mitigating delays and supply issues as much as possible.

Long spells of wet weather within the UK causing fluctuations in price and quality.

Sheringham's/The Menu Partners no longer part of the TUCO F&V Framework Agreement. Their decision due to re-structure and they felt they could no longer service TUCO.

Work is ongoing with the **Greenhouse Gas Calculator** and this DPS is scheduled to go live on 1st March. The DPS agreement provides members access to various Greenhouse Gas Calculating and Reporting solutions in relation to FOOD & DRINK.

A greenhouse gas calculation solution is a tool or system designed to measure, quantify, and report the emissions of greenhouse gases (GHGs) produced by an organization. These tools empower organizations to assess their carbon footprint, set emission reduction targets.

Some TUCO members have already used such tool, e.g. University of Nottingham, University of Bristol, Churchill College of Cambridge University and University of Manchester. If you need more information about this DPS please contact Li Davies.

Some non-food items have been affected by shipping having to be re-routed due to the war zones (troubles in the Red Sea). For products shipped from the East, we have been advised suppliers are expecting delayed shipping lead times of 2-3 weeks as ships are diverted to alternate routes around the Cape of Good Hope.

Contract Review Meetings have included Meat and Poultry, Bread, Fresh Fish, Food Waste Management and Sandwiches.

We are looking for volunteers for the Vending Tender Working Party.

Brand owner updates - McCain have temporarily delisted a number of lines due to specific graded size potatoes being unavailable. These include Crispers, Wedges and Savoury Herb Dice.

Please contact Nicola Mellor if you require further detail or the McCain Business Manager Jules Robinson on 07834 500141 juliet.robinson@mccain.co.uk

NPD

Goodie bags were handed out filled with samples from the NPD section of our website. These can be requested Free of Charge and the suppliers would welcome feedback on their products. Supplier contact details to be issued following meeting. Action KA.

4. TUCO Academy

13 courses have been delivered this month including 60 people from Newcastle on Customer Services and lots of compliance courses as well, including one down in Kent.

We run our KPIs annually from April to March and so far this year we have delivered 88 courses, have by the end of this year will have run about 96 courses with almost 1000 attendees and to date we have delivered 1,800 qualifications in compliance. . Other courses run include Presentation Skills, Report Writing, Time Planning which is open to anyone in the university not just the hospitality and catering depts. We can deliver courses either via webinar or in person but the Customer Services is Face-to-Face only. The Events Management course is being run in conjunction with David Kerr from Strathclyde. The first part of the course is via webinar but for the second part we will be travelling up to Strathclyde. Cardiff have also requested that we do a second day in Wales. We will also be running a Food Photography course in Bury, Manchester. Other days planned include:

- Sushi Making
- Vegan Cookery School
- Flygerians on West African/Nigerian

Study Tours include:

- Bologna Barista
- Food To Go – London and Frankfurt
- Culinary Olympics
- Culinary World Cup in Luxembourg in 2026

- Colombia Coffee
- World Pizza Championships in Parma
- CIA Conference 9th to 15th June
- LWC Italian Tour to visit tasting of Peroni, Prosecco and olive oil
- Food To Go in Dublin

The Academy will be running a webinar around Nudging and Menu Engineering in the next few months.

5. Sustainability and Menus of Change

We now have 14 people who have signed up. Carl Taylor from Newcastle has just recently signed up. The next meeting takes place on the 26th of February.

6. Presentation on TUCO Online

Jonny ran through the new ordering portal which was trialled with Nottingham. He also explained how the menus will come across to the Ten Kites portal on the digital menus. The CO₂ DPS is just going live now.

7. Chefs' Forum

Tom gave an overview of the Forum. Graeme Collie, the national lead had felt that there is not much communication and interaction amongst the Chefs. Their online meetings are being attended by TUCO and a Board Member. Carl feels that it will be good to get advice from other members and their Team at Newcastle are ageing so it would be useful to reach out to younger people. Their strategic goals include Employment Pipelines, Chefs' Skills, Menus of Change and Business Partners. We are still hoping to recruit a Culinary Lead for Communication and a Culinary Lead for the North West Region. Lee announced that he is having trouble recruiting staff at Sheffield College. Tracy feels that the majority of chefs are not aware of the opportunities within the sector.

8. Board Report

Peter urged members to make the most of the excellent training opportunities.

We have been in touch with Litmus Partnership to commission a survey to gain member feedback. We are now looking at a plan to develop TUCO over the next 5 years. Associate Members do not get all the benefits of full members but get all the benefits of the frameworks. Michael asked about the difference in pricing on various frameworks, particularly Fruit and Veg. Kim suggested comparing like-for-like as we benchmark all our frameworks. We also do this as part of our Mini-Competitions. Kim promised to look into this for Michael.

Action: Kim

Tracy was using a local supplier but did a benchmarking exercise on the TUCO Fruit and Veg framework and prices were considerably cheaper with TUCO on all the frameworks.

Phil Rees-Jones will be stepping down as Chair of TUCO later this year. Matt Tebbit from Reading joined us at the start of the year and Annabel Hurst from Cardiff will come onto the Board when Phil leaves.

Peter asked what people feel about attending meetings and whether they prefer to attend online or in person – would it be good to have two in-person meetings per year and one online?

9. Presentation by YumChop

YumChop presented to us then supplied the delicious food for the evening meal.

Contact for follow up:

Abi Adefisan

Director

Yumchop Foods Limited

Office: 0800 002 9787|Mobile:07985115435

Email:abi.adehisan@yumchop.co.uk| <https://yumchop.co.uk>

10. Member Updates

Sheffield Hallam

Hallam are currently very cost-focussed – they have £1 Wednesdays where every item costs £1, including such things as street food and latte. The cost to sales is 45%. Their main catering area serves around 550 people per day, mainly around lunchtime and that has increased because of their street food offer for either £2.50 or £4.00. Their labour force is at 80% so he is facing a challenge. Their average take for lunch is around £1,300.

Newcastle

They do affordable meals on limited offer and limited quantities across the campus but they had a £60K budget for this which is about to come to an end, with the cost of sales, labour and overheads.

Michael asked if Peter as Regional Chair could pull some figures together from the members. Hallam are using 'Fresh Food for Now' but can make their own sandwiches for much cheaper.

Lincoln

Chris spoke about catered packages. Newcastle will be bringing them in. Lincoln are looking at where they can do a meal plan for students to use if they want to. This could be used Monday to Friday in any of their outlets but it can only be used in catering and not in the bar.

Sheffield

They are still running 19 sites of which 12 are viable, so transaction rates are down. Their Meal Deal is now £4.95 so Student Support are looking after students who cannot afford it. For every pound you spend you get 5 pence back into your account under the Genius Reward Scheme. Last August they put their prices up by around 25% but they are still just cheaper than the SU. Newcastle have just put a Wetherspoons in called Luther's Bar after Martin Luther King but their meals and food costs are still high. Peter asked about the bars on campus as Wetherspoons are a lot cheaper. They do have an outlet which is performing

well as it is their Go To Study Centre. However, students seem to be spending more money on coffee than food.

11. Any Other Business

Kim asked if anyone did specialist Hot Chocolate for members but nobody did.

12. Dates and Venues for Future Meetings

Tuesday 11th June 2024 – to be decided whether this will be in person or online.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: May 2024

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Contact details – TUCO Contracting Team

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Hannah Myton-Wright	Category Manager	07535 713056	hannah.myton@tuco.ac.uk
Li Davies	Junior Category Manager	07495 368843	li.davies@tuco.ac.uk
Natalie Phillips	Junior Category Manager	07399 487448	Natalie.phillips@tuco.ac.uk
Sam Bagley	Contracts Assistant	07944 637178	sam.bagley@tuco.ac.uk
Sarah Jones	Contracts Officer	07415 795771	sarah.jones@tuco.ac.uk

About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
Offering more value for members	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
The benefits	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol (*Spirits, Core Wines, Beer & Cider*)

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

Start: 15/03/24 End: 14/03/26

Current status Within first 2 years' fixed period. Option to extend by 2 further years (in one-year increments) to 14 March 2028

OJEU Process Open Procedure. Supplies. Contract Award Notice Ref: 2024/S 000-010088 (also F14: additional information notice 2024/S 000-010229)

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process savings £6k

Category Manager Hannah Myton-Wright

Pricing Fixed until 8th June 2024.
Following this, price reviews will be valid in March each year and will include any duty changes announced in the budget.

Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
Dayla Drinks	○	○	○	○	○	○
Enotria Wine cellars			○	○		
Greene King Brewing and Retailing Ltd	○	○	○		○	○
HB Clark	○	○	○	○	○	○
House of Townend			○	○		
J W Lees and Co (Brewers) Ltd				○		○
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	○
Molson Coors Brewing Co	○	○	○	○	○	○
Renegade Brewery						○
Stewart Wines				○		

Contract Management

- Incumbents who didn't make it onto the new FA: JW Filshill, SH Jones, SIBA & Tanners
- Incorrect estimated contract values were entered into the Contract Award Notice and corrected using F14 notice which was published on 28 March 2024.
- There are a number of new suppliers to this framework.

Catering Light & Heavy Equipment

Supply and distribution of: Lot 1 Light Catering Equipment - One Stop Shop; Lot 2 Catering Uniforms including PPE; Lot 3 Cookware; Lot 4 Refrigeration; Lot 5 Ware Washing; Lot 6 Heavy Catering Appliances; Lot 7 Heavy Equipment - One Stop Shop.

Start: 10/07/2023 **End: 09/07/2025 (Further extended to 09/07/2027)**

Current status	Within 1 st year						
Procurement Process	Open Procedure. Supplies. Ref: CAT11064-TU / Ref: 2022/S 000-032345						
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region, therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 						
Framework Savings	Process savings £6k						
Category Manager	Natalie Phillips						
Pricing	Annual Price Review						
Suppliers/Lot	1	2	3	4	5	6	7
ABM Catering			○				
All Purpose	○	○	○				
Alliance Disposables	○		○			○	
Bunzl UK t/a Lockhart	○	○	○	○	○	○	○
CLR Service & Sales					○	○	
Crosbys Catering Supplies	○	○	○	○	○	○	○
Denby Catering Eqmt	○		○	○	○	○	○
Falcon Foodservice Eqmt			○				
Fox Catering Equipment							○
H.G Stephenson Ltd	○	○					
Instock Disposables Ltd	○	○	○	○	○	○	○
Kitchenquip.co.uk	○		○	○	○	○	
Nelson Dish & Glasswashing					○		
Nisbets Plc	○	○	○	○	○	○	
NWCE Limited			○	○	○	○	○
Space Catering (UK) Ltd				○	○	○	○
Stephens Catering Eqmt Ltd	○	○	○	○	○	○	○
Swift Maintenance Ltd			○	○	○	○	○
The Acme Facilities Group			○	○	○		
Universal Unity Limited	○	○	○	○		○	○

Contract Management

- New framework agreement awarded 10th July.
- Initial framework price reviews permitted 15th August
- IDL Engineering Services Ltd removed from framework effective 06/11/2023 as per their request.
- CRM & Sustainability meetings scheduled for week beginning 1st July.
- Annual price review scheduled for August.

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/26

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System
 Supplies/Services
 TUCO Ref: CAT11053-TU
 FTS Ref: 2021/S 000-006988 (published 6th April)

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Bean Coffee Liverpool No 9 Ltd						○	○			○	
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasyam UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Ecups											○

Funnybones												
Fwip												
Gamtol Ltd t/a Monika												
JM Posner												
Suppliers/Lot												
	1	2	3	4	5	6	7	8	9	10	11	
King Asia												
Kitchen Operating System												
Navitas Digital Safety Limited												
Nero Holdings												
Nestle UK Ltd												
Nissi Foods												
Nutritics												
Pasta King												
Pizza Plus												
Pre-order Pods												
Rollover												
Quintex Systems Ltd												
Sessions Market												
SV365Technologies												
Taipec Ltd												
Tanpopo Japanese Food												
Technik2 Energy Solutions												
The Alcohol Free Drinks Company												
Theos Food Company												
The triSaaS Group Ltd												
TUGO												
UCC Coffee Ltd												
Vegetarian Express												
YumChop												

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.
- CRM's took place with 13 suppliers in June 2023. See the website for the minutes.
- SeeWoo UK Ltd Bankruptcy confirmed bankruptcy 19 March 2024

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **Final 4th of 4 years.** In tender writing stage for new agreement to commence 01/07/2024. Tender to be released w/c 4th March 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

Annual review meetings on going September/October 2023. Minutes to be available to view following final meeting mid-October 2023.

Unilever are keen to provide support to members on their products including Ben&Jerry scoop shop. Please contact Lauren.Crook@unilever.com

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.
- Essity paper products have increased through Bunzl effective 01/06/23, this affects 12 lines.
- Nivek have adjusted pricing on 13 items effective 01/07/23
- Diversey price review was supposed to go-live Jan-24, but they're having technical issues with loading prices. This will be reflected through distributor prices.
- Ecolabs have issued a 3.9% price adjustment to their products effective 1st Jan-24, This will be reflected through distributor prices.
- Bidfood and Alliance national price reviews effective from February-24
- Current framework has been extended to the 15th July 2024
- New framework scheduled to go-live 15th August, members are advised to either Call-off from the existing framework prior to framework expiry or extend existing Contracts to cover until new agreement is in place.

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Haven Ltd	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●
IT's Lolly Ltd	●	●
Fidelity Systems Ltd	●	●

Contract Management

- Fidelity Systems Ltd was awarded to Lot 2 on 14-05-2024
- Annual Contract Review meeting will take place in week commencing 17th June 2024

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 03/10/2022 End: 02/10/2024

Current status	Within first 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 nd October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition (ranked), <i>or</i> 2. Mixture of direct award and mini-competition, <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • Lot 1 London, Lot 2 North West (England), Lot 3 North East (England), Lot 4 Yorkshire & Humber, Lot 5 West Midlands (England), Lot 6 East Midlands (England), Lot 7 South East (England), Lot 8 South West (England), Lot 9 East (England), Lot 10 North Wales, Lot 11 South Wales, Lot 12 Scotland, Lot 13 Northern Ireland • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 th November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods		○								○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays													○
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer													○

Contract Management

- Quarterly price reviews (February, May, August, November).
- Annual review meetings held late September/early October 2023. Minutes available on TUCO website.
- Sheringham's/The Menu Partners no longer part of the TUCO Framework Agreement. Company restructure led to them deciding that they could no longer service TUCO accounts.
- New import legislation causing delays to Fresh produce coming into the UK. Further detail in UKUPC report and TUCO magazine.

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/22 End: 31/12/24

Current status	Awarded for 2 years with the option to extend by 2 further years. Currently in 3 rd year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Natalie Phillips
Pricing	Option to review on a quarterly basis.

Suppliers

Bidfood	<input type="radio"/>
Brakes	<input type="radio"/>
British Premium Meats	<input type="radio"/>
Castell Howell Foods	<input type="radio"/>
CMB Foods	<input type="radio"/>
Country Valley Foods	<input type="radio"/>
County Foods Ltd	<input type="radio"/>
Douglas Willis Ltd	<input type="radio"/>
Freeman Catering Butchers	<input type="radio"/>
Harlech Food Service	<input type="radio"/>
John Sheppard Butchers	<input type="radio"/>
MC Kelly	<input type="radio"/>
McLays	<input type="radio"/>
Medina Quay	<input type="radio"/>
Midland Foods	<input type="radio"/>
MJ Birtwistle & Co	<input type="radio"/>
Mrs J C Altham & Sons	<input type="radio"/>
Owen Taylor & Sons	<input type="radio"/>
Solent Butchers	<input type="radio"/>
Underwood Meat Company	<input type="radio"/>
William White	<input type="radio"/>

Contract Management

-
- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
 - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
 - Altham's price review effective 1st May.
 - Birtwistles price review effective June 1st
 - Douglas Willis pricing will be effective from June 1st
 - Price changes across 41 lines from Brakes to align with GFC.
 - British Premium meats price review effective from July 1st.
 - Framework extension letters were issued in November-23, the framework is now in its first extension year.
 - Birtwistles price review effective from January-24
 - Bidfood, Brakes and Harlech price reviews effective from the beginning of February.
 - Annual contract meetings conducted week beginning 05-Feb-24. Meeting minutes will be made available on the Tuco website by the end of February.
 - Owen Taylor and Althams Butchers prices reviews effective 01st and 3rd June 2024
 - Bidfood and Brakes price reviews effective August.

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Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-021944

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13th May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.
- CRMs & Review of Net + took place with suppliers November 2023

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Vegan and Vegetarian Foods for HE & FE (Lot 4), Grocery, Frozen and Chilled One-Stop for HE & FE (Lot 5), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8), Vegan and Vegetarian Foods for LA's and other organisations who meet TUCO membership criteria (Lot 9) and Grocery, Frozen and Chilled One-Stop for LA's and other organisations who meet TUCO membership criteria (Lot 10)

Start: 01/05/23 End: 30/04/27

Current status	2 years' fixed period. Option to extend by 2 x 12months; first extension due from 1 st May 2025
OJEU Process	FTS Contract Notice Ref: 2022/S 000-034643
Call off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Direct award without re-opening competition, <i>or</i>2. Mixture of direct award and mini-competition (New), <i>or</i>3. Mini competition• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid• See Buyers Guide & Tender Evaluation Report for full details• Further competition service available, free of charge, to TUCO members
Framework Savings	<i>(Source: Quenelles)</i>
Category Manager	Jane Eve & Nicola Mellor
Pricing	4 x per annum 1 st February, 1 st May, 1 st August and 1 st November.

(Lot 1 – 5 are for supply to the HE and FE members of TUCO)

Lot 1 – Grocery & Chilled

Lot 2 – Frozen & Chilled

Lot 3 – Chilled

Lot 4 – Vegan & Vegetarian

Lot 5 – Grocery, Frozen & Chilled One-stop

(Lots 6 - 10 are for suppliers wishing to supply the Local Authorities and other organisations who meet TUCO membership criteria)

Lot 6 – Grocery & Chilled

Lot 7 – Frozen & Chilled

Lot 8 – Chilled

Lot 9 – Vegan & Vegetarian

Lot 10 – Grocery, Frozen & Chilled One-stop

Tenderer	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
BFS Group Ltd T/A Bidfood	Y	Y			Y	Y	Y			Y
Blakemore Foodservice	Y	Y			Y	Y	Y			Y
Brakes	Y	Y			Y	Y	Y			Y
Castell Howell Foods Ltd					Y					Y
Clegg's Chilled Food Service			Y	Y				Y	Y	
Creed Foodservice							Y			
Dunsters farm foodservice	Y	Y			Y	Y	Y			Y
fife creamery ltd			Y							
H.N.NUTTALL LTD	Y									
Harlech Foodservice ltd	Y	Y			Y	Y	Y			Y
Hopwells Ltd		Y					Y			
J & R FOOD SERVICE LIMITED						Y				Y
KFF Foodservice	Y	Y			Y	Y	Y			Y
Lomond Fine Foods Ltd	Y	Y			Y					
Philip Dennis Foodservice ltd						Y				
The Little Food Company Ltd	Y	Y			Y	Y	Y			Y
Trevors Foodservice	Y	Y			Y	Y	Y			Y
Vegetarian Express Ltd				Y					Y	

Contract Management

- Next Contract Review Meeting: Summer 2024
- New pricelists from 1st February, 1st May, 1st August and 1st November Annually.

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 01/03/24 End: 29/02/28

Current status	In 2 years' fixed period. Option to extend by 2 x further years until 29 th February 2028
OJEU Process	Restricted Procedure. Supplies. Ref: 2023/S 000-027219 Hunter Ref: CAT11068-TU
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Nicola Mellor
Pricing	Annually
Lots	<ul style="list-style-type: none"> Lot 1 – Halls, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 2 – Retail, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 3 – Delivered Hospitality, Functions and Events, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 4 – Speciality coffee ingredients (80+ point SCA Q grading), equipment and associated coffee shop products. Lot 5 – One-Stop for all Hot beverage related products and equipment for all operational areas.

Supplier	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5
Bridge Valley Group T/A Bridge Coffee Roasters	Y	Y	Y	Y	Y
Cafedirect Roastery Limited	Y	Y	Y	Y	Y
Cafeology Limited	Y	Y	Y	Y	Y
Coffee Conscience Ltd	Y	Y	Y	Y	Y
Lincoln & York	Y	Y	Y	Y	Y
Liverpool Coffee Roasters Ltd	Y	Y	Y	Y	Y
Matthew Algie	Y	Y	Y	Y	Y
Modern Standard Coffee Limited	Y	Y	Y	Y	Y
Nestle UK Ltd	Y	Y	Y	Y	Y
Paddy & Scott's Cafes Ltd.	Y	Y	Y	Y	Y
Ringtons	Y	Y	Y	Y	Y
River Coffee Roasters LTD	Y	Y	Y	Y	Y
Selecta UK Ltd	Y	Y	Y	Y	No

The Nairobi Coffee & Tea Co Ltd	Y	Y	Y	Y	Y
UCC Coffee Uk Ltd	Y	Y	Y	Y	No

Contract Management

- Note the Lots are new to this framework
- Note there are a number of new suppliers to this framework

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/09/22 End: 31/08/26

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition <i>or</i> 2. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

A services Framework agreement providing access to Catering and Dishwashing Equipment Maintenance (inc. gas services) (sub lot a), Refrigeration Equipment Maintenance (sub lot b), Kitchen Clean Services (covers kitchen deep clean, Kitchen ventilation, Duct cleaning) (sub lot c) and One Stop Shop (sub lot d)

Start: 01/06/23 End: 31/05/27

Current status	New Agreement
OJEU Process	Restricted Procedure. Services TUCO Ref: CAT11065-TU Contract Notice :2023/S 000-000173 Award Notice: 2023/S 000-013936
Call off guidelines	<ul style="list-style-type: none"> • Call off via: Further Competition or Request for Quotation • Lotted by region and services; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	subject to annual review

Lot 1 – Scotland

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	

Lot 2 - Northern Ireland

No supplier has been awarded to this lot.

Lot 3 – Wales

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●	●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
TWO Services Ltd			●	

Lot 4 – North West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
Collingham Services Ltd	●	●	●	

The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	

Lot 5 – North East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Collingham Catering Services Ltd		○	○	○	
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 6 - Midlands

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Hatherley Commercial Services Limited		○	○		
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 7 – South East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd		○	○	○	○
Whitco Catering & Bakery Equipment Ltd.		○		○	○

ThermoServ Ltd	●		●
Integral Services Limited t/a HCE		●	

Lot 8 – South West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
Apeiron Catering LTD	●	●		
Integral Services Limited t/a HCE	●	●		

Contract Management

Annual Contract Review meeting will take place week commencing 22nd July 2024

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/25

Current status	Two-year agreement with option to extend by 2 further years. Extended (3 rd year) until 23 rd January 2025.			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Henllan			○	○
KDC (Freshways)	○	○	○	○
Morris				○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. Ron Chalker took the decision to withdraw from the framework (28.10.22) Pensworth Dairy went into administration on 16th February. 23.03.23 Fresh Pastures have taken the commercial decision to withdraw from Lots 1 & 3. Fresh Pastures went into administration on 24th July 2023. Kent Dairy Company were bought by Freshways. Their contract was novated 12.12.23. CRMs & Review of Net + taking place with suppliers w/c 12 Feb 2024. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	⊖	⊖	⊖	⊖	⊖	⊖		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	⊖	⊖	⊖	⊖	⊖			
Search Consultancy Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	

SNS RECRUITMENT LTD				⊖		
Verve Personnel Ltd.	●	●	●	●	●	●
The Waiting Game (Bristol) Ltd.					●	●
Appetite4work				⊖	⊖	⊖
Paterson Personnel Limited	⊖			⊖	⊖	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2023 to cover Government increases.
- Appetite4Work, KSB, Neuen Solutions, Search, SNS, Starry Care not given an extension due to lack of performance.
- Arc Hospitality given 6 months extension in light of potential impending work.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> (Jan – Mar 24) Quarterly reviews have been completed, meeting minutes are available on the supplier webpage of TUCO website. Annual price review is in progress, the aim is to have new pricing in place for 1st September 2024. 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

Start: 01/10/22 End: 30/09/24

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure
Supplies
Ref: **2022/S 000-010954**

- Call off guidelines
- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
 - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
 - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
 - Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager JaneEve

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Contract review meetings held November 2023.
- Most members buy soft drinks through the Convenience Retail or Grocery, Frozen & Chilled agreements. Some suppliers on the agreement are no longer delivering direct. Consideration is being given to not extending this agreement beyond the 2 years.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/24

Current status	Duration 01/11/21 – 31/10/23 with 2 X 12 month option to extend till 31/10/25. It is now in its first year extension period.								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge to TUCO members 								
Framework Savings									
Category Manager	Li Davies								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	○								
Biotech Europe	○								
Biffa				○		○			
Green Eco Technologies	○								
Elleteq Ltd	○			○					
Keenan Recycling			○	○			○		
Olleco		○		○	○	○	○		○
Ramco									○
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment Annual contract reviews meetings took place December 2023. Note of the meetings are available on the TUCO website.								

Provision of Temporary Structures – This framework is not being re-tendered

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

	Start: 04/05/20 End: 03/05/24 – This Framework is not being re-tendered
Current status	Agreement within 1 st of 4 year agreement
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Nicola Mellor
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees		☒	●	
Danco Plc		☒	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☒
PKL Group (UK) Ltd	●			
Relocatable		☒	☒	
Stockbridge Marquees			☒	
Field and Lawn		☒	☒	
Nationwide Marquee Hire Ltd		●	●	
Fews Marquees	●	●	●	●

Contract Management

This framework will end 3rd May 2024

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status	New agreement. Agreement within 3 rd year of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call-off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Natalie Phillips										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
ACM Environmental Ltd							○				
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Border Vending NW Ltd	○	○	○	○	○	○					
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Coca Cola Hellenic					○			○			
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	

Refresh Vending	○	○	○	○	○	○	○	○	○
Selecta UK	○	○	○	○	○	○	○	○	○
Touch Automated Retail	○		○	○	○	○			
Upton Group	○		○	○	○	○		○	
VH Graddon					○			○	○
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○	
Wilkes Vending Services	○	○	○	○	○	○			

Contract Management

- Latest Contract Review Meeting: November 2022.
- Sustainability review meetings were conducted in March-23 and minutes are available online.
- Lot 7 Reverse vending - The introduction of the Deposit Return Scheme in Scotland has been delayed until 1st March 2024.
- April-23 - Border Vending North-West Ltd newest additions on Lots 1 -6 and cover the North-West and North East.
- August-23 – ACM Environmental have been added to Lot 7 Reverse Vending covering all regions.
- August-23 – Coco Cola Hellenic have been added to Lot 5 Fully Managed Service and Lot 8 Retail / Convenience Store Vending
- October-23 – Contract review meetings scheduled for the week beg 02/10/23 with all suppliers with recorded spend.
- Mar-24 - Touch Automated Retail has been awarded under Lots 1,3,4,5,6
- Framework expires 30th September, renewal work underway.

Greenhouse Gas Calculator System (DPS)

A services DPS agreement providing access to Greenhouse Gas Calculation solutions.

	Start: 01/03/23 End: 29/02/28
Current status	Agreement launched on 01/02/24 Agreement starts 01/03/24 till 28/02/26 with 2 x12 months option to extend till 29/02/28
OJEU Process	DPS Services. TUCO - CAT11069-TU; Find a Tender – 2023/S 000-032718
Call -off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Completion of stage 2 (ITT)• See Buyers Guide for full details• Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement
Suppliers	Carbon Happy World Ltd Foodsteps Ltd Klimato Limited My Emissions Ltd Nutritics Limited Zedible Edinburgh Innovations

Contract Management

- Agreement launched on 01/02/24
- New supplier, Edinburgh Innovation was listed on 17th May 2024

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

DipChem

(Disposables & Chemical)

Strategy & research in progress 2023

Natalie Phillips

Convenience Retail

Held 1st tender working party meeting December '23. Currently writing tender documents and research out with members for final feedback. Due to release tender w/c March 4th for new agreement to start 1st July 2024.