

TUCO South-East Regional Meeting

Tuesday 25th June 2024 at 10:00 am

Online via Teams

A G E N D A

- | | |
|--|----------------------|
| 1. Welcome, Introductions and Apologies | Chair |
| 2. TUCO Regional Vice Chair Role update | |
| 3. Minutes of the last meeting | |
| 4. Presentation by Andy Hope-Johnstone of Eat Planted | |
| 5. Member updates | All |
| 6. TUCO Framework Report <ul style="list-style-type: none">• NPD Page | Nicola |
| 7. TUCO Academy Update | Sarah |
| 8. Sustainability and Menus of Change | Sarah |
| 9. TUCO Board Update <ul style="list-style-type: none">• Research ideas for consideration• Regional Feedback to the Board | Manish |
| 10. Chefs' Forum Update | Graeme |
| 11. Chefs' Competitions | Manish/Graeme |
| 12. AOB <ul style="list-style-type: none">• Host for next meeting (in person)• Presentations | All |
| 13. Date of Next meeting | |

TUCO South-East Regional Catering Group Meeting Thursday 28th March 2024 10:00 am – 12:00 pm Online via Teams

Attendees:	Manish Shah [Chair]	King's College
	Jacqui Beazley	LSE
	Graeme Collie	King's College
	Lisa Connellan	King's College
	Darren Coventry	Royal Holloway
	Edina Dudas	Birkbeck
	Scott Grocott	Murray Edwards College
	Judith Hoyle	TUCO Secretary
	Sarah McLoughlin	TUCO Academy
	Nicola Mellor	TUCO Category Manager
	Mark Slater	Magdalene College
	Jonny Stevens	TUCO Online
Apologies:	Elisa Aylott	Essex
	Martin Batt	Reading
	Susie Cullen	Anglia Ruskin
	Mark Reed	Kent
	Matt Tebbit	Reading
	Bernardo Larrea Ugarte	Queen Mary University, London
	Wendy Wenborn	Anglia Ruskin
	Matthew White	Reading

1. Apologies for Absence and Welcome

Apologies as listed above. Manish welcomed everyone online.

2. Presentation by Nick Baverstock of Blockhead

Nick's presentation is included with these Minutes.

3. Minutes of the Last Meeting

These were agreed by the Members.

4. Chefs' Forum

Graeme explained that this was started at this regional meeting about a year ago. Graeme meets four times per year with the Regional Culinary Leads. Five Project Leads give information to the Regional Chefs. They have five strategic aims and the challenges they face include:

- Staffing
- Accreditation
- Academy training for chefs

He explained that for Menus of Change you do not need to buy into all 24 principles. They are building robust employment pipelines and identifying business partners, ie the Burnt Chef project. He asked how we communicate this across to our chefs? We need to be promoting the quality of our food but we do not always attract the level of staff that we want to and it is difficult to attract people into the sector.

Graeme has been talking to Westminster College about getting people in from there. TUCO have also produced a flyer giving more information on the Forum. The Forum plans to meet four times a year – three online and once in person at Summer Conference. Manish asked what are the barriers to people not signing up for this? Graeme feels that we need better communication and getting the word out there.

5. Board Update

Manish reported that the new TUCO Foundation is a wholly owned charitable foundation which will provide Learning and Development for Hospitality.

Chefs' Competitions are back after a gap of 5 years.

Summer Conference 2024 will take place in Exeter with all keynote speakers and no breakout sessions.

We have several new members including a new full member in University of Salford. People appear to be leaving Pelican.

On the HR side, Andrew Forrester has joined us as Travel Manager for the new Foundation. Regarding the Board, Matt Tebbit from Reading has joined this year. Phil Rees-Jones will be stepping down as Chair in summer and Amanda Pettingill from Nottingham will be taking over.

Our Winter Conference will be held in Manchester on 14th January 2025. This will allow a lot more people to attend and the post-Conference study tour will take in the Manchester street-food offering.

On the Finance side, cost of living increases have pushed our Gross Profit up to £1.464 million. Projected profit is just over £300K and all profits will be donated to the Foundation.

6. Framework Report

The next UKUPC Impact Document is out along with the Quarterly Spend Report and TUCO Intelligence Q1.

The Hot Beverage new framework went live on 1st March with 5 separate lots.

- Halls of Residence
- Retail
- Delivered Hospitality
- Speciality Coffee
- One Stop Shop

If anyone is looking to call off on this please let Nicola know: Nicola.mellor@tuc.ac.uk

We have some new suppliers on there as well. Some previous suppliers who did not get a lot of business decided not to re-tender.

Alcohol framework commenced on 15th March with some new suppliers on there.

Digital Menus Hannah and Jonny Stevens are currently finalizing the Digital Menu framework. Members will have access to the base module. New items will include allergens and nutrition etc.

We are just finalising the terms of the contract, development work and KPIs with Ten Kites and will be making the final award in the next week or so. Once live, TUCO Online members will have access to one base module (i.e. web menu or allergen matrix) + implementation paid for by TUCO (regardless of how many venues). There is already an active integration with Procure Wizard which powers TUCO Online which means Ten Kites will consume the API and automatically build new Menu items using the recipe data received.

Each member will be supplied with their own unique portal linked directly to their instance of TUCO Online. The API from TUCO Online will give Ten Kites access to menu items, their allergenic and nutritional properties ready for enriching with guest friendly names, descriptions, and pricing, added to menus and then published to whichever venue needs to display them, in either a web menu, allergen matrix or both.

Jonny will do a demo of the system so if this is something you'd be interested in having then let us know.

Convenience Retail is currently out to tender and due to go live on 1st July

For DipChem we are working on the strategy documents for the agreement to commence in July. The current agreement will expire on 15th July with the new one due to start on the 16th.

Border controls on UK imports have been updated which has resulted in potential delays due to the admin process.

Fresh Fruit and Veg TUCO suppliers mitigating delays and supply issues as much as possible.

Meat & Poultry Most meat & poultry suppliers have advised they will not be impacted by the introduction of border checks and the requirement health certificates. However, it has been highlighted that if certain products are requiring health certificates issued by UK Vets who do not work on weekends, there could be some impact.

Fresh Fish and Seafood: Physical border checks start to take place at the end of April. The UK seafood industry is not expecting the long-delayed introduction of border checks on documentation accompanying products entering the UK to have much impact on businesses, *at least in the very short term*. However, there is much more uncertainty surrounding what happens when physical border checks take effect on April 30.

The Vending DPS expires in September.

Sandwiches and Food Waste Management- Contract Review meetings have been held . McCain have de-listed a number of lines due to unavailability of some potato products.

Greenhouse Gas Calculator – a new DPS agreement went live in March. This provides members with GHG Reporting Solutions

Supplies Issues

There has been delays on deliveries via the Red Sea due to the war situation along with additional costs for the extra nautical miles. This has resulted in a 2-3 week delay due to the diversions.

Inflation is down from 9.2% to 7%. Coffee, Tea and Cocoa prices are 12.5% up. The weather has affected the supply of vegetables. Salmon prices have gone up by 40%. Avian Flu cases are still occurring in Yorkshire.

Tender Working Party We are looking for people to be on the Tender Working Party for the Vending framework and Lisa Connellan kindly volunteered.

Contract Review Meetings Five of the meetings have been carried out on Milk and Bread, Meat and Poultry, Sandwiches, Fruit and Veg and Food Waste Management.

Brand Owner Updates McCains have taken off some of their les as there are issues with the size of their potatoes. Please contact Nicola Mellor if you require further detail or the McCain Business Manager Jules Robinson on 07834 500141 juliet.robinson@mccain.co.uk

New Product Development: The NPD section of the TUCO website showcases new products which are available for members to orders samples free of charge.

Nicola has a potential supplier of high-end hot chocolate which is made from beans and flakes. If anyone would be interested in this, please let Nicola know.

MSC – Nicola asked if anyone is independently certified rather than through TUCO as it is cheaper to do this through TUCO.

7. Academy Update

We run our KPIs annually from April to March and, by the end of this year will have run about 97 courses with just under 1,000 attendees which is almost double last year 2022-23 (58 and 510 people) which will increase with the extra funding from the Foundation.

To date we have delivered 1,800 qualifications in compliance / legislative content since 2018 as a Highfields Awarding Body Centre. Other courses run include Presentation Skills, Report Writing and Time Planning, which is open to anyone in the university not just the hospitality and catering depts. We can deliver courses either via webinar or in person but the Customer Services is Face-to-Face only. The Events Management course is being run in conjunction with David Kerr from Strathclyde and is a two-day course. This will be delivered by a lecturer from the University of West London. The first day will be online on 22nd May and the second day will be in person in Strathclyde. There will also be an additional day held in Cardiff in June. We will also be running a Food Photography course in Bury, Manchester.

Graeme added that AHDB are running a course on current trends in butchery which is completely free of charge. We are also looking at barbecuing as a trend.

We are continuing with Development Days including Visual Merchandising in London, Manchester, Leeds and also in Scotland.

Other days planned include:

- Sushi Making
- Vegan Cookery School
- Indian Cooking with Cyrus Todiwala
- Flygerians on West African/Nigerian

Study Tours include:

- Bologna Barista
- Food To Go – London and Frankfurt
- Culinary Olympics in Stuttgart
- Studentwerke in Normandy in June
- Culinary World Cup in Luxembourg in 2026
- Colombia Coffee
- World Pizza Championships in Parma
- CIA Conference 9th to 15th June
- LWC Italian Tour to visit tasting of Peroni, Prosecco and olive oil
- Food To Go in Dublin
- NACUFS on 22nd July in Louisville, Kentucky

The Academy will be running a webinar around Nudging and Menu Engineering in the next few months. We also have a new Travel Manager, Andrew Forrester, who started in March who will be looking after the study tours and will be employed by the new TUCO Foundation.

We are also in talks with Oxford Cultural Collective and Ulster University to start running a Masters Degree in association with them. Or you can do just the modules and go out with a PG Diploma or a PG Certificate.

The Winter Conference this year will actually be held on 14th January 2025 at the University of Manchester with the networking dinner and overnight stay to be held in the evening following the Conference. The theme is Health and Wellbeing in the Workplace. This will be followed by a study tour of the Manchester food markets.

The new TUCO Foundation will go live on 1st April and the website will be live on the same day. The Foundation are doing some research on student eating habits along with work on Food Waste with Harper Adams. We are also looking at dietetics.

We have held our second Steering Group Meeting and are looking at supporting Chefs' Skills with a bespoke qualification with City and Guilds.

Menus of Change

We now have 15 pledges to deliver the 24 principles including Reading and KCL and have our study tour planned in June to visit Harvard and Yale along with a trip to Worlds of Flavor again in November. We are also looking at doing podcasts to get our members started on the Principles. We had our first meeting to discuss MoC in February. We looked at online modules as to how recipes can be produced at scale and have produced a flyer as a quick start guide which will be available at Competitions. The Leadership Conference will be held on 9th to 15th June in New York. The Worlds of Flavor trip will include a visit to Stanford and another university in San Francisco.

8. TUCO Online

Jonny Stevens gave a presentation on this. There has been some speed issues which are now being addressed by Access Group. There was also a demonstration of the new ordering portal.

Jonny and Hannah are working with Ten Kites on the digital menus. Jonny explained that the carbon footprint is a separate solution. If you do not have the carbon figure than you can input this yourself, but at the moment it does not have the facility to automatically do that. Both Lisa and Darren had questions for Jonny on this.

9. Member Update

LSE

Catering outlets and new builds have grown and income is up by £2 million on any previous years. Year To Date income is up by 12% and Hospitality up by 32%. Jacqui is finding recruitment difficult so is relying on agency staff. They recently re-tendered their Equipment Maintenance through TUCO. They are working on a new Korean concept in a new outlet. Jacqui announced that she will be retiring in summer.

King's Retail

Lisa has been nominated for an award at Public Sector Catering. She is doing some benchmarking as to how much cheaper than the High Street they are. High Street prices have gone up by 30%. They are still doing the Cost of Living offers but people are still chasing the more premium options. They are also currently doing an EPOS tender which is due to go out imminently.

King's Food

They are about to launch their new menu which has been looked at by a Health and Nutrition advisor. This is in a 4-week rotation which has been nutritionally analysed. They are currently writing their September menus. Graeme is working with the Mayor's Apprenticeship Scheme in conjunction with Westminster Kingsway College. They recently held a plant-based demo at West London College. They are also about to launch their MSC Accreditation through TUCO during April.

Royal Holloway

Darren reported that they have a problem with sales as they are heavily down as people seem to be bringing in their own food. He had placed a question on the Forum as they are having to review all their food offerings. Labour costs have been high due to them using agency staff but they have re-graded and now seen a better calibre of chefs coming through. He would be interested in receiving feedback as to other members' food offerings.

10. Any Other Business

As there was no further business, the meeting was duly closed.

11. Proposed Dates for Next Meetings

The next meeting will be held on Tuesday 25th June – format to be confirmed.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: May 2024

Framework Agreements (Live)	Page
About TUCO's framework agreements	2
Alcohol	3
Catering Light & Heavy Equipment	4
Catering Innovation & Concept Solutions	6
Convenience Retail	8
Disposables & Kitchen Chemicals	10
EPOS	12
Fresh Fruit & Vegetables	13
Fresh Butchered Meat & Poultry	15
Fresh Fish & Seafood	17
Frozen, Groceries, Provisions & Chilled Foods	18
Hot Beverage	20
(Kitchen) Design & Installation	21
Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services	22
Milk, Dairy, Morning Goods & Bread	24
Recruitment services for catering staff	25
Sandwiches & Associated Products	27
Soft Drinks	30
Sustainable Food Waste Management	31
(Provision of) Temporary Structures	32
TUCO White Label Delivery App	33
Vending	34
Greenhouse Gas Calculator System	36
3New Framework Agreements	
Out to Tender / Research Stage	37

Contact details – TUCO Contracting Team

Nicola Mellor	Category Manager	07944 741570	nicola.mellor@tuco.ac.uk
Kim Ashley	Category Manager	07534 404477	kim.ashley@tuco.ac.uk
Hannah Myton-Wright	Category Manager	07535 713056	hannah.myton@tuco.ac.uk
Li Davies	Junior Category Manager	07495 368843	li.davies@tuco.ac.uk
Natalie Phillips	Junior Category Manager	07399 487448	Natalie.phillips@tuco.ac.uk
Sam Bagley	Contracts Assistant	07944 637178	sam.bagley@tuco.ac.uk
Sarah Jones	Contracts Officer	07415 795771	sarah.jones@tuco.ac.uk

About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol (*Spirits, Core Wines, Beer & Cider*)

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

Start: 15/03/24 End: 14/03/26

Current status Within first 2 years' fixed period. Option to extend by 2 further years (in one-year increments) to 14 March 2028

OJEU Process Open Procedure. Supplies. Contract Award Notice Ref: 2024/S 000-010088 (also F14: additional information notice 2024/S 000-010229)

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process savings £6k

Category Manager Hannah Myton-Wright

Pricing Fixed until 8th June 2024.
Following this, price reviews will be valid in March each year and will include any duty changes announced in the budget.

Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
Dayla Drinks	○	○	○	○	○	○
Enotria Wine cellars			○	○		
Greene King Brewing and Retailing Ltd	○	○	○		○	○
HB Clark	○	○	○	○	○	○
House of Townend			○	○		
J W Lees and Co (Brewers) Ltd				○		○
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	○
Molson Coors Brewing Co	○	○	○	○	○	○
Renegade Brewery						○
Stewart Wines				○		

Contract Management

- Incumbents who didn't make it onto the new FA: JW Filshill, SH Jones, SIBA & Tanners
- Incorrect estimated contract values were entered into the Contract Award Notice and corrected using F14 notice which was published on 28 March 2024.
- There are a number of new suppliers to this framework.

Catering Light & Heavy Equipment

Supply and distribution of: Lot 1 Light Catering Equipment - One Stop Shop; Lot 2 Catering Uniforms including PPE; Lot 3 Cookware; Lot 4 Refrigeration; Lot 5 Ware Washing; Lot 6 Heavy Catering Appliances; Lot 7 Heavy Equipment - One Stop Shop.

Start: 10/07/2023 **End: 09/07/2025 (Further extended to 09/07/2027)**

Current status	Within 1 st year						
Procurement Process	Open Procedure. Supplies. Ref: CAT11064-TU / Ref: 2022/S 000-032345						
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region, therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 						
Framework Savings	Process savings £6k						
Category Manager	Natalie Phillips						
Pricing	Annual Price Review						
Suppliers/Lot	1	2	3	4	5	6	7
ABM Catering			○				
All Purpose	○	○	○				
Alliance Disposables	○		○			○	
Bunzl UK t/a Lockhart	○	○	○	○	○	○	○
CLR Service & Sales					○	○	
Crosbys Catering Supplies	○	○	○	○	○	○	○
Denby Catering Eqmt	○		○	○	○	○	○
Falcon Foodservice Eqmt			○				
Fox Catering Equipment							○
H.G Stephenson Ltd	○	○					
Instock Disposables Ltd	○	○	○	○	○	○	○
Kitchequip.co.uk	○		○	○	○	○	
Nelson Dish & Glasswashing					○		
Nisbets Plc	○	○	○	○	○	○	
NWCE Limited			○	○	○	○	○
Space Catering (UK) Ltd				○	○	○	○
Stephens Catering Eqmt Ltd	○	○	○	○	○	○	○
Swift Maintenance Ltd			○	○	○	○	○
The Acme Facilities Group			○	○	○		
Universal Unity Limited	○	○	○	○		○	○

Contract Management

- New framework agreement awarded 10th July.
- Initial framework price reviews permitted 15th August
- IDL Engineering Services Ltd removed from framework effective 06/11/2023 as per their request.
- CRM & Sustainability meetings scheduled for week beginning 1st July.
- Annual price review scheduled for August.

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/26

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System
 Supplies/Services
 TUCO Ref: CAT11053-TU
 FTS Ref: 2021/S 000-006988 (published 6th April)

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Bean Coffee Liverpool No 9 Ltd						○	○			○	
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasyam UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Ecups											○

Funnybones												
Fwip												
Gamtol Ltd t/a Monika												
JM Posner												
Suppliers/Lot												
	1	2	3	4	5	6	7	8	9	10	11	
King Asia												
Kitchen Operating System												
Navitas Digital Safety Limited												
Nero Holdings												
Nestle UK Ltd												
Nissi Foods												
Nutritics												
Pasta King												
Pizza Plus												
Pre-order Pods												
Rollover												
Quintex Systems Ltd												
Sessions Market												
SV365Technologies												
Taipec Ltd												
Tanpopo Japanese Food												
Technik2 Energy Solutions												
The Alcohol Free Drinks Company												
Theos Food Company												
The triSaaS Group Ltd												
TUGO												
UCC Coffee Ltd												
Vegetarian Express												
YumChop												

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.
- CRM's took place with 13 suppliers in June 2023. See the website for the minutes.
- SeeWoo UK Ltd Bankruptcy confirmed bankruptcy 19 March 2024

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **Final 4th of 4 years.** In tender writing stage for new agreement to commence 01/07/2024. Tender to be released w/c 4th March 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

Annual review meetings on going September/October 2023. Minutes to be available to view following final meeting mid-October 2023.

Unilever are keen to provide support to members on their products including Ben&Jerry scoop shop. Please contact Lauren.Crook@unilever.com

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.
- Essity paper products have increased through Bunzl effective 01/06/23, this affects 12 lines.
- Nivek have adjusted pricing on 13 items effective 01/07/23
- Diversey price review was supposed to go-live Jan-24, but they're having technical issues with loading prices. This will be reflected through distributor prices.
- Ecolabs have issued a 3.9% price adjustment to their products effective 1st Jan-24, This will be reflected through distributor prices.
- Bidfood and Alliance national price reviews effective from February-24
- Current framework has been extended to the 15th July 2024
- New framework scheduled to go-live 15th August, members are advised to either Call-off from the existing framework prior to framework expiry or extend existing Contracts to cover until new agreement is in place.

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Haven Ltd	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●
IT's Lolly Ltd	●	●
Fidelity Systems Ltd	●	●

Contract Management

- Fidelity Systems Ltd was awarded to Lot 2 on 14-05-2024
- Annual Contract Review meeting will take place in week commencing 17th June 2024

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 03/10/2022 End: 02/10/2024

Current status	Within first 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 nd October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition (ranked), <i>or</i> 2. Mixture of direct award and mini-competition, <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • Lot 1 London, Lot 2 North West (England), Lot 3 North East (England), Lot 4 Yorkshire & Humber, Lot 5 West Midlands (England), Lot 6 East Midlands (England), Lot 7 South East (England), Lot 8 South West (England), Lot 9 East (England), Lot 10 North Wales, Lot 11 South Wales, Lot 12 Scotland, Lot 13 Northern Ireland • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 th November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods		○								○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays													○
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer													○

Contract Management

- Quarterly price reviews (February, May, August, November).
- Annual review meetings held late September/early October 2023. Minutes available on TUCO website.
- Sheringham's/The Menu Partners no longer part of the TUCO Framework Agreement. Company restructure led to them deciding that they could no longer service TUCO accounts.
- New import legislation causing delays to Fresh produce coming into the UK. Further detail in UKUPC report and TUCO magazine.

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/22 End: 31/12/24

Current status	Awarded for 2 years with the option to extend by 2 further years. Currently in 3 rd year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Natalie Phillips
Pricing	Option to review on a quarterly basis.

Suppliers

Bidfood	<input type="radio"/>
Brakes	<input type="radio"/>
British Premium Meats	<input type="radio"/>
Castell Howell Foods	<input type="radio"/>
CMB Foods	<input type="radio"/>
Country Valley Foods	<input type="radio"/>
County Foods Ltd	<input type="radio"/>
Douglas Willis Ltd	<input type="radio"/>
Freeman Catering Butchers	<input type="radio"/>
Harlech Food Service	<input type="radio"/>
John Sheppard Butchers	<input type="radio"/>
MC Kelly	<input type="radio"/>
McLays	<input type="radio"/>
Medina Quay	<input type="radio"/>
Midland Foods	<input type="radio"/>
MJ Birtwistle & Co	<input type="radio"/>
Mrs J C Altham & Sons	<input type="radio"/>
Owen Taylor & Sons	<input type="radio"/>
Solent Butchers	<input type="radio"/>
Underwood Meat Company	<input type="radio"/>
William White	<input type="radio"/>

Contract Management

-
- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
 - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
 - Altham's price review effective 1st May.
 - Birtwistles price review effective June 1st
 - Douglas Willis pricing will be effective from June 1st
 - Price changes across 41 lines from Brakes to align with GFC.
 - British Premium meats price review effective from July 1st.
 - Framework extension letters were issued in November-23, the framework is now in its first extension year.
 - Birtwistles price review effective from January-24
 - Bidfood, Brakes and Harlech price reviews effective from the beginning of February.
 - Annual contract meetings conducted week beginning 05-Feb-24. Meeting minutes will be made available on the Tuco website by the end of February.
 - Owen Taylor and Althams Butchers prices reviews effective 01st and 3rd June 2024
 - Bidfood and Brakes price reviews effective August.

-
-
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-021944

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13th May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.
- CRMs & Review of Net + took place with suppliers November 2023

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Vegan and Vegetarian Foods for HE & FE (Lot 4), Grocery, Frozen and Chilled One-Stop for HE & FE (Lot 5), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8), Vegan and Vegetarian Foods for LA's and other organisations who meet TUCO membership criteria (Lot 9) and Grocery, Frozen and Chilled One-Stop for LA's and other organisations who meet TUCO membership criteria (Lot 10)

Start: 01/05/23 End: 30/04/27

Current status	2 years' fixed period. Option to extend by 2 x 12months; first extension due from 1 st May 2025
OJEU Process	FTS Contract Notice Ref: 2022/S 000-034643
Call off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Direct award without re-opening competition, <i>or</i>2. Mixture of direct award and mini-competition (New), <i>or</i>3. Mini competition• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid• See Buyers Guide & Tender Evaluation Report for full details• Further competition service available, free of charge, to TUCO members
Framework Savings	<i>(Source: Quenelles)</i>
Category Manager	Jane Eve & Nicola Mellor
Pricing	4 x per annum 1 st February, 1 st May, 1 st August and 1 st November.

(Lot 1 – 5 are for supply to the HE and FE members of TUCO)

Lot 1 – Grocery & Chilled

Lot 2 – Frozen & Chilled

Lot 3 – Chilled

Lot 4 – Vegan & Vegetarian

Lot 5 – Grocery, Frozen & Chilled One-stop

(Lots 6 - 10 are for suppliers wishing to supply the Local Authorities and other organisations who meet TUCO membership criteria)

Lot 6 – Grocery & Chilled

Lot 7 – Frozen & Chilled

Lot 8 – Chilled

Lot 9 – Vegan & Vegetarian

Lot 10 – Grocery, Frozen & Chilled One-stop

Tenderer	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
BFS Group Ltd T/A Bidfood	Y	Y			Y	Y	Y			Y
Blakemore Foodservice	Y	Y			Y	Y	Y			Y
Brakes	Y	Y			Y	Y	Y			Y
Castell Howell Foods Ltd					Y					Y
Clegg's Chilled Food Service			Y	Y				Y	Y	
Creed Foodservice							Y			
Dunsters farm foodservice	Y	Y			Y	Y	Y			Y
fife creamery ltd			Y							
H.N.NUTTALL LTD	Y									
Harlech Foodservice ltd	Y	Y			Y	Y	Y			Y
Hopwells Ltd		Y					Y			
J & R FOOD SERVICE LIMITED						Y				Y
KFF Foodservice	Y	Y			Y	Y	Y			Y
Lomond Fine Foods Ltd	Y	Y			Y					
Philip Dennis Foodservice ltd						Y				
The Little Food Company Ltd	Y	Y			Y	Y	Y			Y
Trevors Foodservice	Y	Y			Y	Y	Y			Y
Vegetarian Express Ltd				Y					Y	

Contract Management

- Next Contract Review Meeting: Summer 2024
- New pricelists from 1st February, 1st May, 1st August and 1st November Annually.

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 01/03/24 End: 29/02/28

Current status	In 2 years' fixed period. Option to extend by 2 x further years until 29 th February 2028
OJEU Process	Restricted Procedure. Supplies. Ref: 2023/S 000-027219 Hunter Ref: CAT11068-TU
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Nicola Mellor
Pricing	Annually
Lots	<ul style="list-style-type: none"> Lot 1 – Halls, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 2 – Retail, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 3 – Delivered Hospitality, Functions and Events, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 4 – Speciality coffee ingredients (80+ point SCA Q grading), equipment and associated coffee shop products. Lot 5 – One-Stop for all Hot beverage related products and equipment for all operational areas.

Supplier	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5
Bridge Valley Group T/A Bridge Coffee Roasters	Y	Y	Y	Y	Y
Cafedirect Roastery Limited	Y	Y	Y	Y	Y
Cafeology Limited	Y	Y	Y	Y	Y
Coffee Conscience Ltd	Y	Y	Y	Y	Y
Lincoln & York	Y	Y	Y	Y	Y
Liverpool Coffee Roasters Ltd	Y	Y	Y	Y	Y
Matthew Algie	Y	Y	Y	Y	Y
Modern Standard Coffee Limited	Y	Y	Y	Y	Y
Nestle UK Ltd	Y	Y	Y	Y	Y
Paddy & Scott's Cafes Ltd.	Y	Y	Y	Y	Y
Ringtons	Y	Y	Y	Y	Y
River Coffee Roasters LTD	Y	Y	Y	Y	Y
Selecta UK Ltd	Y	Y	Y	Y	No

The Nairobi Coffee & Tea Co Ltd	Y	Y	Y	Y	Y
UCC Coffee Uk Ltd	Y	Y	Y	Y	No

Contract Management

-
- Note the Lots are new to this framework
 - Note there are a number of new suppliers to this framework
-

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/09/22 End: 31/08/26

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition <i>or</i> 2. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

A services Framework agreement providing access to Catering and Dishwashing Equipment Maintenance (inc. gas services) (sub lot a), Refrigeration Equipment Maintenance (sub lot b), Kitchen Clean Services (covers kitchen deep clean, Kitchen ventilation, Duct cleaning) (sub lot c) and One Stop Shop (sub lot d)

Start: 01/06/23 End: 31/05/27

Current status	New Agreement
OJEU Process	Restricted Procedure. Services TUCO Ref: CAT11065-TU Contract Notice :2023/S 000-000173 Award Notice: 2023/S 000-013936
Call off guidelines	<ul style="list-style-type: none"> • Call off via: Further Competition or Request for Quotation • Lotted by region and services; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	subject to annual review

Lot 1 – Scotland

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	

Lot 2 - Northern Ireland

No supplier has been awarded to this lot.

Lot 3 – Wales

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●	●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
TWO Services Ltd			●	

Lot 4 – North West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
Collingham Services Ltd	●	●	●	

The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	

Lot 5 – North East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Collingham Catering Services Ltd		○	○	○	
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 6 - Midlands

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Hatherley Commercial Services Limited		○	○		
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 7 – South East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd		○	○	○	○
Whitco Catering & Bakery Equipment Ltd.		○		○	○

ThermoServ Ltd	●		●
Integral Services Limited t/a HCE		●	

Lot 8 – South West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
Apeiron Catering LTD	●	●		
Integral Services Limited t/a HCE	●	●		

Contract Management

Annual Contract Review meeting will take place week commencing 22nd July 2024

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/25

Current status	Two-year agreement with option to extend by 2 further years. Extended (3 rd year) until 23 rd January 2025.			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Henllan			○	○
KDC (Freshways)	○	○	○	○
Morris				○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. Ron Chalker took the decision to withdraw from the framework (28.10.22) Pensworth Dairy went into administration on 16th February. 23.03.23 Fresh Pastures have taken the commercial decision to withdraw from Lots 1 & 3. Fresh Pastures went into administration on 24th July 2023. Kent Dairy Company were bought by Freshways. Their contract was novated 12.12.23. CRMs & Review of Net + taking place with suppliers w/c 12 Feb 2024. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	⊖	⊖	⊖	⊖	⊖	⊖		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	⊖	⊖	⊖	⊖	⊖			
Search Consultancy Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	

SNS RECRUITMENT LTD				⊖		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work				⊖	⊖	⊖
Paterson Personnel Limited	⊖			⊖	⊖	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2023 to cover Government increases.
- Appetite4Work, KSB, Neuen Solutions, Search, SNS, Starry Care not given an extension due to lack of performance.
- Arc Hospitality given 6 months extension in light of potential impending work.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> (Jan – Mar 24) Quarterly reviews have been completed, meeting minutes are available on the supplier webpage of TUCO website. Annual price review is in progress, the aim is to have new pricing in place for 1st September 2024. 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

Start: 01/10/22 End: 30/09/24

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure

Supplies

Ref: **2022/S 000-010954**

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager JaneEve

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Contract review meetings held November 2023.
- Most members buy soft drinks through the Convenience Retail or Grocery, Frozen & Chilled agreements. Some suppliers on the agreement are no longer delivering direct. Consideration is being given to not extending this agreement beyond the 2 years.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/24

Current status	Duration 01/11/21 – 31/10/23 with 2 X 12 month option to extend till 31/10/25. It is now in its first year extension period.								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge to TUCO members 								
Framework Savings									
Category Manager	Li Davies								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	○								
Biotech Europe	○								
Biffa				○		○			
Green Eco Technologies	○								
Elleteq Ltd	○			○					
Keenan Recycling			○	○			○		
Olleco		○		○	○	○	○		○
Ramco									○
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment Annual contract reviews meetings took place December 2023. Note of the meetings are available on the TUCO website.								

Provision of Temporary Structures – This framework is not being re-tendered

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

	Start: 04/05/20 End: 03/05/24 – This Framework is not being re-tendered
Current status	Agreement within 1 st of 4 year agreement
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Nicola Mellor
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees		☒	●	
Danco Plc		☒	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☒
PKL Group (UK) Ltd	●			
Relocatable		☒	☒	
Stockbridge Marquees			☒	
Field and Lawn		☒	☒	
Nationwide Marquee Hire Ltd		●	●	
Fews Marquees	●	●	●	●

Contract Management

This framework will end 3rd May 2024

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 3rd year of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call-off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
ACM Environmental Ltd							○				
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Border Vending NW Ltd	○	○	○	○	○	○					
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Coca Cola Hellenic					○			○			
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	

Refresh Vending	○	○	○	○	○	○	○	○	○
Selecta UK	○	○	○	○	○	○	○	○	○
Touch Automated Retail	○		○	○	○	○			
Upton Group	○		○	○	○	○		○	
VH Graddon					○			○	○
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○	
Wilkes Vending Services	○	○	○	○	○	○			

Contract Management

- Latest Contract Review Meeting: November 2022.
- Sustainability review meetings were conducted in March-23 and minutes are available online.
- Lot 7 Reverse vending - The introduction of the Deposit Return Scheme in Scotland has been delayed until 1st March 2024.
- April-23 - Border Vending North-West Ltd newest additions on Lots 1 -6 and cover the North-West and North East.
- August-23 – ACM Environmental have been added to Lot 7 Reverse Vending covering all regions.
- August-23 – Coco Cola Hellenic have been added to Lot 5 Fully Managed Service and Lot 8 Retail / Convenience Store Vending
- October-23 – Contract review meetings scheduled for the week beg 02/10/23 with all suppliers with recorded spend.
- Mar-24 - Touch Automated Retail has been awarded under Lots 1,3,4,5,6
- Framework expires 30th September, renewal work underway.

Greenhouse Gas Calculator System (DPS)

A services DPS agreement providing access to Greenhouse Gas Calculation solutions.

	Start: 01/03/23 End: 29/02/28
Current status	Agreement launched on 01/02/24 Agreement starts 01/03/24 till 28/02/26 with 2 x12 months option to extend till 29/02/28
OJEU Process	DPS Services. TUCO - CAT11069-TU; Find a Tender – 2023/S 000-032718
Call -off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Completion of stage 2 (ITT)• See Buyers Guide for full details• Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement
Suppliers	Carbon Happy World Ltd Foodsteps Ltd Klimato Limited My Emissions Ltd Nutritics Limited Zedible Edinburgh Innovations

Contract Management

- Agreement launched on 01/02/24
- New supplier, Edinburgh Innovation was listed on 17th May 2024

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

DipChem

(Disposables & Chemical)

Strategy & research in progress 2023

Natalie Phillips

Convenience Retail

Held 1st tender working party meeting December '23. Currently writing tender documents and research out with members for final feedback. Due to release tender w/c March 4th for new agreement to start 1st July 2024.